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Audio 11.1

3. Listen to an expert speaking about collectivist and individualistic cultures and complete the table.

	Countries	Characteristics	Examples
Collectivist cultures			
Individualistic cultures			

4. Match definitions (1-9) with the words in the table. Write the correct number in each box. If your answers are correct, the columns and rows will all add up to 15.

☐ avoid confrontation	☐ consensus	☐ cooperative	=15
☐ consider opinions	☐ prioritize	☐ delegate	=15
☐ make up one's mind	☐ democratic	☐ hierarchical	=15
=15	=15	=15	

- 1. think about and evaluate other people's views
- 2. arranged in order of rank or authority
- 3. general agreement among a group
- 4. showing a willingness to work together
- 5. to arrange in order of importance
- 6. to decide
- 7. system that allows everyone to be treated equally and to be involved in making decisions
- 8. stay away from arguments or conflict
- 9. to ask someone else to do your task

